Goals of Annual Partner Survey

- Understand needs and expectations of partners as we move into Phase 3 – discern areas that the Alliance can add most value to partners
- Understand appetite for value-added service model for membership fees
- Align partner goals and objectives with Alliance programming
- Allow for recalibration of activities or procedures, as necessary

Keep in Mind…

- Over 1,800+ partners at time of survey
- 478 total respondents (360 in 2016)
Top reasons for becoming a partner
1. Access to partnership & networking opportunities
2. Access to resources and capacity building
3. Eligibility for funding opportunities
Partner Ratings on Alliance Value Propositions

- Coordinate sector knowledge & research
- Champion the sector & advocating for change
- Convene sector actors and facilitate shaping of...
- Behavior change communicators and demand...
- Mainstream/integrate cookstoves & fuels into...
- Support enterprise growth & investment readiness
- Promote international standards & testing
- Mobilize resources, grants, and investments
- Catalyze the sector and broker partnerships

2017 Responses - 2016 Responses
What are the Top Barriers to Growth the Clean Cooking Sector?
Do Partners Want to Pay for Benefits and Value-Added Services through a Membership Fee?
For Those Who Would Pay

Top 3 services partners would consider paying for:

1. Direct financial resources: grants, concessional capital via the Alliance
2. Financing/investment support: investment advisory and brokered networking/introductions to financial institutions, funds, impact investors, donors
3. Technical support: R&D and product development; fuel supply chain assessment
Feedback/Comments

Partners provided written feedback on the following topics:

- The impact to date of the market-based approach
- The LPG value chain
- More or increased focus in certain countries
- More or less focus on certain fuels
Contact

For any questions, please contact the Global Alliance for Clean Cookstoves at info@cleancookstoves.org.

Thank you for your participation!

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